

# FUND RAISING FOR REITS

FRIDAY, 29 MARCH 2019, 9:00AM TO 5:30PM | SUNTEC CONVENTION CENTRE

The course is designed to equip junior and mid-level executives in REITs with a comprehensive understanding of the various fund-raising instruments available to a REIT e.g. rights issue, preferential offering, private placement, perpetual securities etc. The course will go through the considerations of each fund-raising instrument and cover aspects such as timeline, prospectus/documentation, target investors, pricing etc. Emphasis of the course is on practical application and instructors are senior practitioners in the REIT industry.

\*This course will also satisfy MAS' requirements (effective 1 January 2019) for all appointed representatives of a REIT to complete 3 supplementary CPD hours. MAS' notice regarding the new CPD hours can be found in Section 38 of this link: <https://bit.ly/2DQoELy>. If you are looking to fulfil the 6 core CPD hours, please refer to our flyer for the Rules & Ethics course being conducted on 22 March 2019.

## \$ PRICING

+ REITAS members      + Non REITAS members  
\$ 750.00 \*                      \$ 1,250.00 \*

\* Prices quoted are before GST

## \$ SUBSIDY

Accredited by IBF with 3 CPD hours.

50% FTS subsidy is available for Singaporeans and PRs;  
90% FTS subsidy is available for Singaporeans above 40 years.

## REGISTRATION

Register at [secretariat@reitas.sg](mailto:secretariat@reitas.sg) or contact Juliana at **6818 9631** by **8 March 2019**

## PROGRAMME OUTLINE

8:30am	Registration & Networking Breakfast
9:00am	Welcome by REITAS representative
<b>9:05am</b>	<b>Capital Fund Raising for S-REITs</b> (DBS Bank) <i>*includes 20-minute coffee break</i>
<b>11:45am</b>	<b>Regulatory considerations for Fund Raising</b> (Allen & Gledhill)
12:30pm	Lunch

<b>2:00pm</b>	<b>Rights issue, private placement and share buyback</b> (Case study by CapitaLand Commercial Trust)
4:00pm	Coffee Break
<b>4:30pm</b>	<b>Perpetual securities and Dividend Reinvestment Plan (DRP)</b> (Case study by Mapletree Logistics Trust )
5:15pm	Presentation of Certificates
5:30pm	Programme ends

**MR EDWIN EWE**

Executive Director  
Capital Markets, DBS Bank

Edwin has been with DBS for over 13 years and is responsible for advisory and capital markets activities including structuring and executing equity fund raising activities for companies, REITs and Business Trusts. In the REIT sector, he has been involved in numerous Initial Public Offerings and secondary fund raising including Cromwell European REIT, Frasers Logistics & Industrial Trust, Keppel DC REIT and CDL Hospitality Trusts.

Edwin graduated from London School of Economics and Political Science with a Masters in Economics.

**MR TEH HOE YUE**

Partner  
Allen & Gledhill LLP

Hoe Yue's areas of expertise span REITs, business trusts and capital markets.

He has extensive experience acting for REITs and business trusts on their initial public offerings. He continues to advise the REIT and business trust issuers after listing from follow-on equity offerings, convertible bonds and acquisitions to their regulatory and compliance work.

Hoe Yue has been cited as an expert in Who's Who Legal: Capital Markets and a highly regarded practitioner in IFLR1000.

Hoe Yue joined the Firm in 2006 after he was called to the Singapore Bar and has been a Partner since 2011.

**ABOUT REITAS**

REITAS is the representative voice of the Singapore REIT (S-REIT) industry. It provides its members a representation and engagement in consultation opportunities with policy makers on issues affecting S-REITs. The association also organises talks, courses, investor conferences, retail education events etc to promote understanding and investment in Singapore REITs.

**REIT Association of Singapore**

16 Collyer Quay #18-21 Singapore 049328

 +65 6818 9631  [secretariat@reitas.sg](mailto:secretariat@reitas.sg)

[www.reitas.sg](http://www.reitas.sg)

Follow us on  


**MR KEVIN CHEE**

CEO  
CapitaLand Commercial Trust

Mr Kevin Chee is the CEO and Executive Director of CapitaLand Commercial Trust Management Limited (CCTML). CCTML is the manager of CapitaLand Commercial Trust (CCT), the first and largest commercial REIT listed on the Singapore Exchange Securities Trading Limited.

Prior to the appointment, Mr Chee served as Deputy Chief Executive Officer and as Head of Asset Management at CCTML. Prior to taking over the asset management function at CCTML in February 2015, he was with CapitaLand Mall Asia, the wholly owned shopping mall business unit of CapitaLand, as Country Head of India where he established the company's India retail development, investment and asset management platforms as well as managed the company-sponsored \$880 million private fund and other fund investments. Upon his return to Singapore, he was responsible for various group level strategic initiatives.

Mr Chee has more than 15 years of real estate and finance experience that includes investment and asset management, fund management, development and project management and property management. Before joining CapitaLand, he served as Senior Vice President of Asset Management for YTL Starhill Global REIT Management Limited, where he was involved in the listing and subsequent management of the REIT.

Mr Chee graduated with a Bachelor of Business (Honours) in Banking from Nanyang Technological University, Singapore.

**MR IVAN LIM**

Chief Financial Officer  
Mapletree Logistics Trust

Ivan joined Mapletree Logistics Trust Management Ltd (MLTM) in December 2016 as CFO, responsible for financial reporting, budgeting, treasury and taxation matters. MLTM is the manager of Mapletree Logistics Trust, the first Asia-focused logistics REIT listed on the SGX-ST.

Ivan has close to 20 years of finance and real estate experience including fund management and investment, asset management, advisory and consultancy, corporate finance, group treasury and statutory reporting. Prior to joining MLTM, he was Director of CIMB Trust Capital Advisors Singapore Pte. Ltd. Preceding that, he had held senior management roles with various companies including serving as Chief Financial Officer of Keppel REIT Management Limited and Financial Controller of Ascendas Pte. Ltd.

Ivan is a Chartered Accountant of the Institute of Singapore Chartered Accountants and a Fellow of the Association of Chartered Certified Accountants, United Kingdom. He is also a licensed Valuer and Estate Agent with the Malaysia Board of Valuers.