

What you need to know as an Independent Director of a REIT manager

This seminar is specially designed for independent directors (IDs) of REIT managers and touches on topical issues to help IDs discharge their role more effectively.

TUESDAY, 26 NOVEMBER 2019 (8:30AM - 2:00PM)
CAPRI BY FRASER, CHINA SQUARE, LEVEL 2, SEMINAR ROOM
 181 South Bridge Road, Singapore 058743

Gold Sponsors:

RAJAH & TANN ASIA

**LAWYERS
WHO
KNOW
ASIA**

W / WONG
PARTNERSHIP

\$ PRICING

+ REITAS members - \$375 | +Non REITAS members - \$625

*Before GST

REGISTRATION

Register at secretariat@reitas.sg or contact Juliana at **6721 7023** by **12 November**.

PROGRAMME OUTLINE

8:30am	Registration & Breakfast Bites	10:40am	Coffee Break
9:00am	Welcome address by REITAS	11:00am	Dialectical Thinking for IDs and Introduction to "Think Wits Win" - Mr Soo Kok Leng
9:05am	What IDs need to know when acquiring overseas properties - Rajah & Tann Singapore LLP	12:00pm	Coliving - A New Way to Belong - The Ascott Limited
9:40am	Case study of a REIT merger - Offeror's perspective (WongPartnership LLP) - Offeree's perspective (Rajah & Tann Singapore LLP) - Financial Advisor's perspective (Citi)	12:35pm	Networking Lunch
		2:00pm	End of Programme





SPEAKERS' PROFILES



MS SANDY FOO

Partner
Capital Markets / Mergers & Acquisitions
Rajah & Tann Singapore LLP

Effectively bilingual in English and Chinese, in two decades of practice, Sandy has led on numerous significant and award-winning deals across Asia.

Sandy is a well-respected practitioner who has won high praise from clients and peers alike, and has consistently been endorsed as a leading lawyer in major ranking publications such as Chambers Asia Pacific, Chambers Global, The Legal 500 Asia Pacific, IFLR1000, Who's Who Legal and Best Lawyers. Accolades in these publications describe her as a "go-to person when you need a safe pair of hands to get things done", an "excellent technical lawyer" who is yet "pragmatic and never dogmatic" – "sharp, responsive, dedicated", "very proactive and very solution-oriented".

Sandy's recent transactions involving REITs include the S\$937 million merger of Viva Industrial Trust and ESR-REIT (which won the "Best Singapore Deal" at FinanceAsia Achievement Awards 2018) and the merger of OUE Commercial REIT and OUE Hospitality Trust in 2019 (which resulted in one of the largest diversified Singapore-listed REITs with an overall asset size of approximately S\$6.8 billion).



MR ANDREW ANG

Partner
Head - Corporate/Mergers & Acquisitions Practice
WongPartnership LLP

Andrew Ang is the Head of the Corporate/Mergers & Acquisitions Practice and is a Partner in the Private Equity Practice at WongPartnership LLP. His main practice areas are local and cross-border mergers and acquisitions, corporate restructurings, joint ventures, privatisations as well as private equity investments.

Andrew graduated from the University of Nottingham. He is admitted as a Barrister-at-Law (Gray's Inn) and to the Singapore Bar.

Andrew has been the co-author of the Singapore Chapter in *The Private Equity Review* since 2013. He also co-authored the Singapore Chapter in the *European Lawyer's M&A Reference Book*, 2012 edition, and a chapter in *ALM Guide to Global Mergers & Acquisitions* 2008 published by ALM Publication (2008).

Andrew is recognised as a leading Corporate/M&A lawyer in various independent directories including *Chambers Global - The World's Leading Lawyers for Business*, *Chambers Asia Pacific - Asia Pacific's Leading Lawyers for Business*, *IFLR1000 - The Guide to the World's Leading Financial Law Firms*, *Asialaw Profiles - The Guide to Asia-Pacific's Leading Domestic Law Firms*, and *Asialaw Leading Lawyers - The Guide to Asia-Pacific's Leading Lawyers*.



MR JONATHAN QUEK

Managing Director
Head of Asia Pacific Real Estate & Lodging
Head of Singapore Investment Banking
Citigroup

Jonathan has been with Citi since 2004. He is Head of Citi's Asia Pacific Real Estate and Lodging and Singapore Investment Banking franchise. He has extensive experience in M&A, equity/equity-linked and debt transactions advising on over 100 transactions over the past 15 years.

Jonathan graduated with a Bachelor of Business Management (Summa Cum Laude), double majoring in Finance and Accounting, and a Masters in Applied Finance from the Singapore Management University.



MR SOO KOK LENG

Consultant, Chairman, former Ambassador, Author

Soo Kok Leng was with HP from 1977 for almost 20 years based in Singapore and the US. He held various management positions from Engineering to Regional HR and Worldwide Supply Chain. After HP, he was the Executive Director & Group GM of Falmac Ltd, responsible for worldwide knitting machines and yarn spinning businesses. In 1997 he led the start-up of 3Com Technologies in Singapore.

Since 2002, he had been providing Strategic & General Management consultancy and conducts customised Strategic Thinking workshops based mainly on Sun Zi's Art of War. Simultaneously, he held various appointments in public, listed and private organisations in about a dozen different industries including past appointments as Chairman, JTC, ST Electronics Ltd, Singex group of companies, Mt. Faber Leisure Group, etc. He is currently the Chairman of several companies including CapitalLand Commercial Trust Management Ltd, Temasek Management Services Pte Ltd, etc. He is still a director on several other boards and is a Governor of the Singapore China Foundation. He was appointed as an Honorary Economic Advisor to the Binhai New Economic Area, Tianjin, China in its early years. He was a Corporate Advisor of ST Engineering Ltd and is still a Corporate Advisor of Temasek International Advisors Pte Ltd. He was Singapore's Non-Resident Ambassador to the Republic of Austria for ten years. Also, for ten years he was an Adjunct Professor with the University of Singapore (Engineering and Technology Management). He was a judge for the ASEAN Business Award for two years.

He was conferred the Pingat Bakti Masyarakat (PBM) or the Public Service Medal and the Bintang Bakti Masyarakat (BBM) or the Public Service Star Medal by the Singapore government and the Grosses Goldenes Ehrenzeichen mit Stern (Grand Decoration of Honour in Gold with Star) by the Republic of Austria.



MS MINDY TEO

Deputy Managing Director
The Ascott Limited

Ms. Mindy Teo is the Deputy Managing Director of lyf for The Ascott Limited. Prior to this recent appointment, she was Vice President, Brand & Marketing. Her latest achievements include the launch of 2 new brands, lyf and Citadines Connect and most recently, the revamp of Ascott's brand website and launch of Ascott's loyalty program - Ascott Star Rewards.


Ms. Teo joined CapitaLand Limited in 2005 and was deployed to The Ascott Limited in 2006. She was previously head of the Strategic Planning department, managing Strategy Formulation, Communication & Execution, Research Support & Environment Scan and Corporate Planning. Ms. Teo also has experience in Talent Management & Organisational Development and Asset Management. She established and also previously led the Innovation department in Ascott in 2014 and is well versed in change management and innovation practices.


ABOUT REITAS

REITAS is the representative voice of the Singapore REIT (S-REIT) industry. It provides its members a representation and engagement in consultation opportunities with policy makers on issues affecting S-REITs. The association also organises talks, courses, investor conferences, retail education events etc to promote understanding and investment in Singapore REITs.

REIT Association of Singapore

One Raffles Place, #02-01, One Raffles Place Mall
Singapore 048616

 +65 6721 7023

 secretariat@reitas.sg

www.reitas.sg

Follow us on


REITAS

