

FUND RAISING FOR REITS

FRIDAY, 25 JUNE 2021 | 9.00 A.M. TO 4.30 P.M.
INTERCONTINENTAL HOTEL, GRAND BALLROOM
(in-person course)

❖ Course Objective

This course is designed to equip professionals and middle management in REITs with a comprehensive understanding of the various fund-raising instruments available to a REIT e.g. rights issue, preferential offering, private placement, perpetual securities etc as well as green financing instruments. The course will go through the considerations of each fund-raising instrument and cover aspects such as timeline, prospectus/documentation, target investors, pricing etc. Emphasis of the course is on practical application and all instructors are senior practitioners in the REIT industry.

❖ Programme Outline

TIME	MODULE/ACTIVITY	COMPANY/INSTRUCTOR
9.00am	Welcome by REITAS Representative	
9.05am – 11.00am	Capital Fund Raising for REITs	DBS Bank Ltd./ Edwin Ewe
11.00am – 11.15am	Coffee Break	
11.15am – 12.15pm	Regulatory considerations for Fund Raising	Allen & Gledhill LLP/ Teh Hoe Yue
12.15pm – 1.15pm	Lunch	
1.15pm - 2.45pm	Ascendas REIT's journey in Fund Raising	Ascendas REIT/ Yeow Kit Peng
2.45pm – 3.00pm	Coffee Break	
3.00pm - 4.30pm	Sustainable Finance for REITs	OCBC Bank / Jeong Yoon Mee

Note: Lunch and tea/coffee will be provided.

❖ Course Fee

	REITAS Members	Non REITAS Members
Course Fee*	\$670	\$1,120
Fee after IBF Subsidy**	\$33	\$56
Fee after IBF Subsidy & GST**	\$80	\$134

* before GST & IBF subsidy.

** 95% subsidy is available for company-sponsored individuals of Singapore-based financial institutions regulated by MAS. Employee should be a Singapore Citizen or Permanent Resident **based in Singapore**. Companies will be invoiced net amount (after IBF subsidy). Please note that in the event that IBF rejects a subsidy claim, we will recover the full course fee from the participant/organization. Additionally, companies who are sponsoring their employees can apply for Training Allowance Grant (TAG) @ \$15/hour of eligible training and assessment hours after successful completion of the course.

❖ CPD hours

Recognised by IBF with 6 supplementary CPD hours.

❖ Registration

Register at secretariat@reitas.sg by **11 June** or contact Juliana at **6721 7023**.

Seats are limited and are on a first-come-first serve basis.

Note: As indicated, we plan to conduct this course in physical format. However, should there be any change in government regulations that prevent us from doing so, we may deliver this course in online format.

❖ Speakers' Profiles



MR EDWIN EWE
Executive Director & Head,
Capital Markets ASEAN,
DBS Bank Ltd.

Edwin is currently heading the capital markets business for the ASEAN markets and he is responsible for advisory and capital markets activities in the region including structuring and executing equity fund raising activities for companies, REITs and Business Trusts. In the REIT sector, he has been involved in numerous Initial Public Offerings and secondary fund raising in Singapore and in the region.

Edwin graduated from London School of Economics and Political Science with a Masters in Economics.



MR TEH HOE YUE
Partner
Allen & Gledhill LLP

Hoe Yue's areas of expertise span REITs, business trusts and capital markets.

He has extensive experience acting for REITs and business trusts on their initial public offerings. He continues to advise the REIT and business trust issuers after listing from acquisitions, joint ventures, follow-on equity offerings and convertible bonds to their regulatory and compliance work.

Hoe Yue has been cited as an expert in Who's Who Legal: Capital Markets and a highly regarded practitioner in IFLR1000.

Hoe Yue joined the Firm in 2006 after he was called to the Singapore Bar and has been a Partner since 2011.



MS YEOW KIT PENG
Head, Capital Markets
& Investor Relations,
Ascendas REIT

Kit Peng drives the capital structure, funding and hedging strategy, and treasury management of Ascendas Reit. She also heads up the Investor Relations function.

Kit Peng has established a strong network with both local and international financial institutions to maximise the capital market strategy of Ascendas Reit. In Investor Relations, she is intimately involved in the promotion of Ascendas Reit to investors globally.

She has over 25 years of professional experience that spans across buy-side and sell-side sectors of capital markets, as well as in corporate strategies and development. Her area of exposure and experience covers Asia Pacific. Her stint includes Corporate Strategies and Development in Ascendas, followed by Associate Director of Equity Research at Standard & Poor's. Prior to her joining the Manager, she was an Asian Property Analyst at Nomura Asset Management. Her role involved strategising on REITs and property investments in Asia Pacific.

Kit Peng holds a Bachelor of Science Degree in Business Administration (major in Finance), with Honours from West Virginia University, USA.



MS JEONG YOON MEE
Executive Director,
Sustainable Finance Group,
Global Corporate Bank,
OCBC Bank

Yoonmee joined OCBC's newly established Sustainable Finance team in January 2019 to develop the bank's sustainable finance business for its corporate clients. In 2020 alone, OCBC completed more than 30 sustainable finance transactions while acting as a sustainability coordinator.

Prior to joining OCBC, Yoonmee was part of the Sustainable Finance team at BNP Paribas Global Markets, based in Hong Kong, where she coordinated the launch of the Sustainable Finance Programme for Corporate and Institutional clients and advised several inaugural sustainability bond issuances. Having worked in Seoul, Hong Kong, Paris and Singapore, Yoonmee has around 20 years of diverse business development and product marketing experiences in the finance industry.

She is a CFA charter holder and has an MBA from HEC Paris. She recently completed her master's degree at the Cambridge Institute for Sustainability Leadership.

About REITAS

REITAS is the representative voice of the Singapore REIT (S-REIT) industry. It provides its members a representation and engagement in consultation opportunities with policy makers on issues affecting S-REITs. The association also organizes talks, courses, investor conferences, retail education events etc. to promote understanding and investment in S-REITs.

REITAS

REIT Association of Singapore

One Raffles Place Mall #02-01 Singapore 048616
Tel: 6721 7023

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