

PERE
Network

Asia Summit



PERE Asia Summit 2023

21 February – 23 February 2023 | Fairmont Hotel Singapore

The premier meeting place of global real estate players, the 16th annual **PERE Asia Summit** is the largest gathering of institutional investors, fund managers and strategic partners shaping the direction of capital allocation.

Join us as we bring together the most influential decision-makers for a week of investor meetings, industry-leading discussions, and enhanced networking that you simply can't get anywhere else.

Connect with industry leaders, discover evolving investment strategies, and take advantage of unique opportunities in multiple sectors worldwide.

20 Feb	PERE Grand Opening Cocktails 
21 Feb	Responsible Real Estate Forum
22 Feb – 23 Feb	Global Investor Forum

Principal sponsor



Breakfast briefing sponsor



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20th February

1700 PERE Grand Opening Cocktails



21st February | Fairmont Hotel Singapore

Responsible Real Estate Forum

0730 Registration and coffee

0800 PERE Women in Real Estate networking breakfast

0900 PERE welcome and opening remarks

0910 Keynote panel: In it to win it – leading investors deliver on ESG promises

- How ESG is driving value in assets for owners and managers
- How robust sustainability programs accelerate businesses goals
- Reimagining investment decisions with ESG at the top of the agenda

Sarah Winbur, Senior Portfolio Manager, APG Asset Management

Aleksandra Njagulj, Global Head of ESG, DWS

Brad Dockser, Chief Executive Officer, Green Generation

Elaine Tsung, Founder and CEO, Activate.d Asia

1000 Panel: Managing climate risk – too hot to ignore

- Identifying and integrating climate risk into investment decision-making
- How are investors implementing commitments to sustainability?
- How are investors' manager selection influenced by climate considerations?

Moderator: Bill Schwab, Executive Chairman, LCI Investment Company

Michelle Marie Farrell, Marketing and Business Development Lead, IFC

Joanne Khew, Director, ESG Specialist, Eastspring Investments

Dennis Wan, Regional Lead, Corporate Engagement, CDP

1045 Networking coffee break

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1115 Panel: The race to zero by 2050 – are we on track?

- The role of real estate investors in the net-zero transition
- Innovations required for a transformative change to a net-zero economy
- How urban redevelopment plans factor in sustainability commitments

Moderator: Ben Mccarron, Lead Representative, GRESB

Yvonne Lim, Group Director of Physical Planning, Urban Redevelopment Authority

Hideki Yano, President and CEO, Sumisho Realty Management

Aaron Block, Co-Founder and Managing Partner, Metaprop

Tony Verb, Co-Founder, Carbonless Asia

1200 Keynote presentation

The future of buildings already exist – how do you stack up?

Joanna Frank, Founding President & CEO, Center for Active Design (CfAD)

In this keynote, Joanna will discuss why the impact of healthy buildings and the “S” in ESG are the untapped value creation opportunities, revealing a new product launch that will define *excellence in building health*. She will also dive deep into the financial correlation between demand and value throughout the history of the real estate industry.

Ms. Frank is one of commercial real estate’s most powerful players according to Commercial Observer Power 100, which recognizes the 100 most influential real estate professionals in the United States.

1230 Networking lunch

1345 Panel: Green buildings – the new role of real estate in health and wellbeing

- Trends for health promotion as a new focus for ESG reporting
- Metrics for user experience to measure the impact of occupier health and wellbeing
- Overcoming barriers to sustainable design and anticipating impacts on business sectors

Moderator: Desmond Sim, Chief Executive Officer, Edmund Tie & Company

Angela Lee, Managing Director, Partner, Asia-Pacific, HKS

Valerie Wong, Managing Director, Asset Management, Guocoland

Jinglei Chen, Managing Director, BEI Capital

1430 Presentation

1500 Networking coffee break

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1530 Panel: Meet real estate's Women of Influence

Hear from the industry's most dynamic female leaders as published in **PERE's** annual real estate *Women of Influence* list. Learn how they have demonstrated their impact on the industry, whether it be overseeing billions of dollars of real assets globally, acting as staunch advocates for other women on the rise and spearheaded the creation of women's networks at their organizations.

Moderator: Valerie Mantot-Groene, Regional Managing Director – ASEAN, Apex Group

Joanna Frank, Founding President & CEO, Center for Active Design (CfAD)

Gemma Burgess, Chief Executive Officer, Ferguson Partners

1615 Panel: Diversity, Equity & Inclusion – changing the future of business

- Why diversity matters to returns – a modern approach that goes beyond gender
- The role of finance in improving social issues
- The biggest challenges and opportunities in diversity, equity, and inclusion in the workplace

Christopher Kimm, Head of Real Estate, Asia-Pacific, DWS

Nupur Joshi, CEO, REITAS

Kristin Thorsteins, Regional Head of Partnership Growth APAC, IWG

Miao Song, Chief Information Officer, GLP

1700 Networking cocktails

22nd February | Fairmont Hotel Singapore

Global Investor Forum – Day 1

0730 Registration and coffee

0800 Institutional investor breakfast briefing (invitation only)

Conference chair: Bill Schwab, Executive Chairman, LCI Investment Company

0900 Opening remarks: A view from the commentary box

PERE's editor discusses the year that was, big ideas shaping real estate, and how the asset class is changing.

Evelyn Lee, Editor, PERE



0920 Keynote panel: Mapping the next decade of real estate investing

- Understanding the future landscape of real estate investing
- The effects of geopolitics on real estate in international markets
- Comparing traditional vs alternative sectors in US real estate

Moderator: Chris Pilgrim, Managing Director, Global Capital Markets, Asia-Pacific, Colliers

Doug Cain, Head of Unlisted Property, Future Fund

Frank Garcia, Managing Director, Pretium

Suzannah Morrison, Associate Portfolio Manager, AWARE Super

Samuel Chu, Co-Founder and Chief Investment Officer, Phoenix

1005 Panel: Unpacking the complexities of investor-manager relationships

- Understanding investor appetite across the globe
- Investor preference for specialist vs generalist managers, regional vs global
- Building and sustaining credibility with investors – what makes a great manager in times of uncertainty

Moderator: John Crandall, Managing Director, APAC, Ontra

Joyce Lo, Director, Private Capital Advisory, Lazard

Graeme Torre, Head of Asia-Pacific Real Estate, APG Asset Management

Catherine Hong, Managing Director, Morgan Stanley

Michelle Ling, Chief Executive Officer, Private Capital Management, Mapletree

1050 Networking coffee break

1120 Keynote: Climate adaptation: This century's highest priority

The world will not only be hotter but also more violent, with conflicts over food and water, and uncontrolled mass migrations. That is why climate adaptation must be every nation and company's foremost priority.

In this keynote, Parag Khanna provides analysis of the locations across the globe best suited to your business requirements and guides you in creating a tailored strategy for climate resilience.

Dr. Khanna is the bestselling author of ***MOVE: Where People Are Going for a Better Future***, as well as ***The Future is Asian, Connectography: Mapping the Future of Global Civilization***, and other renowned books translated into more than 20 languages.

He was named one of Esquire's "75 Most Influential People of the 21st Century".



1200 Investor panel: Global institutional investors discuss allocating capital during inflation, recession, and rising interest rates

- Leading investors' strategies for allocating capital in real estate markets
- How are investors looking to adjust capital allocation in the current environment?
- How are investors viewing the impact of inflation on their investments?

Moderator: Nadeane John, Product Manager – Strategic Planning, MRI Software
Stephen Tross, Chief Investment Officer, Bouwinvest
Jiroo Eoh, Head of Alternative Investment Department, ABL Life Insurance
Sabrina Du, Alternative Investment Lead, AXA Insurance
George Agethen, Co-head of Asia-Pacific, Ivanhoe Cambridge

1245 Lunch break

1350 Presentation: Global Investor 100 – the institutional new world order

PERE Editorial and R&A team

1415 Panel: Real estate debt – give credit where it is due

- Market leaders' view on opportunities in debt funds in the current rising rates and recessionary environment
- Overview of the changing strategic capital deployment towards global real estate debt given market outlook, portfolio diversification, etc.
- Lender-borrower nexus – terms, conditions, trends, issues, availability, etc.

Moderator: Scott Reid, Head of Capital Markets, Asia-Pacific, Alter Domus
Yvonne Siew, Head of Real Estate Advisory and Investments, Bank of Singapore
Simon Uiterwijk, Head of Commercial Real Estate Debt – US, NNIP
Trevor Loewensohn, Founding Partner and Managing Director, Alceon
Garett Bjorkman, Managing Director and Head of Portfolio Management, CIM

1500 Networking coffee break

1530 Panel: In-depth look at residential real estate opportunities

- Outlook of single and multifamily residential around the world
- Affordable housing's investment appeal
- How will co-living perform after covid?

Nathan Schubert, Senior Managing Director, Multifamily, Crow Holdings

1615 Panel: Logistics – industrial action keeps the spotlight

- Finding value in a crowded market – are there still opportunities in the current environment?
- Exploring the next phase of investment in industrial real estate
- Addressing the changing demand – hyper-scaling logistics and warehousing



Moderator: Leslie Chua, Director of Investment Research, Heitman
Hank Hsu, Co-founder and Chief Executive Officer, Forest Logistics
Rachel Tong, Managing Director and Head of Real Estate Private Equity, Value Partners Group

1700 Networking drinks

23rd February | Fairmont Hotel Singapore

Global Investor Forum – Day 2

0730 Registration and coffee

0800 Breakfast briefing by Colliers: Navigating the global pricing mindset

0915 Welcome address | Global Investor Forum Day 2

Conference chair: Chelsea Perino, Managing Director, The Executive Centre

0920 Keynote panel: Top Guns of Asia-Pacific – why Asia, why now?

- Macroeconomic trends and implications for real estate investing in APAC
- How is the industry changing and what will investing in the asset class look like in the future
- Potential for growth – looking for the biggest sector upswing in the next decade

Moderator: Christie Ou, Senior Journalist, PERE

Richard van den Berg, Fund Manager, M&G

Tiow Chye Chua, Deputy Group Chief Executive Officer, Mapletree

Alessandro Fiscaris, Senior Vice President, Head of Investments – APAC, Oxford Properties Group

1010 Panel: Japan as a hotbed for real estate investments

- Outlook of the industry in the Land of the Rising Sun
- Exploring the next phase of investment into multifamily and logistics
- What to expect from Japan's data centre market?

Daisuke Hayashi, Partner and Japan Chief Representative, Phoenix

1050 Networking coffee break

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1120 Panel: Investment opportunities in Australia

- Risks and challenges Down Under in the current era
- Outlook of commercial real estate in capital cities
- Hotels, offices, retail – repurpose, divest, or invest?

Moderator: David Green-Morgan, Global Head of Real Assets Research, MSCI
Deborah Coakley, Executive General Manager, Funds, Dexu
Suzannah Morrison, Associate Portfolio Manager, AWARE Super
Bastian van Halder, Managing Director – Asia-Pacific, Realterm

1200 Panel: Spotlight on Europe

- Understanding which sectors, geographies and strategies are best for investing in the continent
- The effect of changes in interest rates on deal valuation and M&A activities
- How are geopolitics affecting returns in the region?

Moderator: Evelyn Lee, Editor, PERE
Alberto Agazzi, Chief Executive Officer and General Manager, Generali Real Estate
Elliot Glausiusz, Chief Investment Officer, ImmoFinRe Group
Dhruv Sharma, CEO, Marcena Capital

1240 Lunch break

1400 Presentation: Deciphering the China real estate market

Robert Ciemniak, Founder-CEO and Chief Analyst, Real Estate Foresight

1445 Panel: Evolution of India as an investment destination

- Making the case to allocating capital in Indian real estate
- How can global investors maximise the country's growth sectors?
- Unique opportunities that India can offer relative to other emerging markets

Hari Krishna, Managing Director, Global Leadership Team, CPP Investments
Chirag Gupta, Director, Real Estate Investments, Oxford Properties Group
Ali Haroon, Partner, Special Situations, Bain Capital

1530 Investor panel: Asia-Pacific investors' appetite for global real estate

- Europe vs US vs Asia – looking for opportunities post-pandemic
- The evolving appetite for co-investments
- Where is capital heading in the next 5 years?

Moderator: Christie Ou, Senior Journalist, PERE
Kian Sin Toh, Head of Real Estate Investment, AIA Group
Yoshi Kiguchi, CIO, Pension Fund of Japanese Corporations
Doyle Kim, Managing Director of Real Estate Investment, Hana Financial Investment
Song-ah Lee, Director, Kyobo AXA

1615 Networking drinks

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